

## **Eric Mikulaninec**

Eric has a 30-year professional background as a consulting actuary, risk management actuary, and sales lead. Eric joined USAA Life in 2013 as a risk management actuary, before moving to the annuity product team in 2016. Now entering his 11<sup>th</sup> year running the structured settlement program, the USAA life program has grown from an internally focused operation to a top 5 national writer of structured settlement annuities. Eric is a Fellow of the Society of Actuaries and a CFA Charter holder.

### Candidacy Statement

I am running for the NSSTA Board of Directors for a second term to continue the primary effort I started in my first term, which is to strengthen NSSTA at the state level through deepening the relationships and partnerships with the state lobbying groups of the life markets.

NSSTA's lobbying and influence has primarily centered around Washington D.C, and the protection of 104(a) and 130, however, with insurance and factoring activity largely regulated at the state level, it behooves us as an association to have strong ties with the state regulators and legislatures to support our mission.

As an association, we may also face decisions or challenges with the expansion of new practices or products, and I look forward to providing technical guidance as an actuary and insurance professional.